

Binding Prices

WHAT ARE BINDING PRICES?

Binding prices are mandatory rates established by the hotelier that cannot be modified, neither upwards nor downwards.

HOW DO I ACTIVATE BINDING PRICES?

To benefit from this improvement, we need to activate it on a client-per-client basis.

We can do this in two separate phases:

- 1- On the test account, to allow you to make the necessary development.
- 2- On the live environment.

Once activated, you need to implement the following modifications.

HotelValuedAvailRQ

Add the new version tag

version="1.2.2" or version="2010/02" (newest)

The XML feed should look as follows:

```
<HotelValuedAvailRQ echoToken="DummyEchoToken"
  sessionId="DummySessionId" version="1.2.2"
  xmlns="http://www.hotelbeds.com/schemas/2005/06/messages"
  xmlns:xsi="http://www.w3.org/2001/XMLSchema-instance" xsi:schemaLocation="http://
www.hotelbeds.com/schemas/2005/06/messages HotelValuedAvailRQ.xsd">
  <Language>ENG</Language>
  <Credentials>
    <User>TEST</User>
    <Password>TEST</Password>
  </Credentials>
  [...]
```

HotelValuedAvailRS

When binding prices NOT activated, the request returns:

```
<Price>
<Amount>151.970</Amount>
</Price>
```

When binding prices activated, the request returns:

```
<Price>
  <Amount>151.970</Amount>
  <SellingPrice mandatory="Y">187.250</SellingPrice>
  <NetPrice>151.970</NetPrice>
  <Commission>0.000</Commission>
</Price>
```

Remember that the selling price is meant for the final customer. If this product is sold to a third party other than the final customer, they must to be informed about the nature and amount of this value.

OR

```
<Price>  
  <Amount>151.970</Amount>  
  <SellingPrice mandatory="N">151.970</SellingPrice>  
  <NetPrice>151.970</NetPrice>  
  <Commission>0.000</Commission>  
</Price>
```

Tag SellingPrice mandatory="Y" Product subjected to binding price

Tag SellingPrice mandatory="N": Product not subjected to binding price

Note: <Amount>, <NetPrice> and <SellingPrice>, will be the same price when SellingPrice mandatory="N"

Tag description

```
<Amount>148.000</Amount>  
Selling price through the XML
```

```
<NetPrice>118.310</NetPrice> (NEW TAG)  
Net Price.
```

```
<Commission>17.000</Commission>  
% Commission (VAT not included).
```

```
<SellingPrice mandatory="Y">148.000</SellingPrice> (NEW TAG)  
Mandatory attribute determines if the price is binding (Y) or not (N).
```

ServiceAddRQ

Add the new version tag

version="1.2.2" or version="2010/02" (newest)

ServiceAdd RS

No changes on this response.

The service price will be the <Amount> price or the <SellingPrice>, but not the <net price>.

PurchaseConfirmRQ

Add the new version tag

version="1.2.2" or version="2010/02" (newest)

PurchaseConfirmRS

No changes on this response.

The service price will be the <Amount> price or the <SellingPrice>, but not the <net price>.

EXAMPLES OF BINDING PRICE RESPONSES

```
[...]  
<AvailableRoom>  
<HotelOccupancy>  
  <RoomCount>1</RoomCount>  
<Occupancy>  
  <AdultCount>2</AdultCount>  
  <ChildCount>0</ChildCount>  
</Occupancy>  
</HotelOccupancy>  
<HotelRoom SHRUI="z/IEoSCzV7UUb50BxEa4mQ==" availCount="999" onRequest="N">  
  <Board type="SIMPLE" code="SH-E10" shortname="RO">ROOM ONLY</Board>  
  <RoomType type="SIMPLE" code="DBL-E10" characteristic="ST">DOUBLE STANDARD</  
RoomType>  
<Price>  
  <Amount>151.970</Amount>  
  <SellingPrice mandatory="Y">187.250</SellingPrice>  
  <NetPrice>151.970</NetPrice>  
  <Commission>0.000</Commission>  
</Price>  
</HotelRoom>  
</AvailableRoom>
```

[...]

```
[...]  
<AvailableRoom>  
<HotelOccupancy>  
  <RoomCount>1</RoomCount>  
<Occupancy>  
  <AdultCount>2</AdultCount>  
  <ChildCount>0</ChildCount>  
</Occupancy>  
</HotelOccupancy>  
<HotelRoom SHRUI="Blf+AAhnByk8sGs/7GD26g==" availCount="999" onRequest="N">  
  <Board type="SIMPLE" code="HD-E10" shortname="BB">BED AND BREAKFAST</Board>  
  <RoomType type="SIMPLE" code="DBL-E10" characteristic="ST">DOUBLE STANDARD</  
RoomType>  
<Price>  
  <Amount>189.320</Amount>  
  <SellingPrice mandatory="N">189.320</SellingPrice>  
  <NetPrice>189.320</NetPrice>  
  <Commission>0.000</Commission>  
</Price>  
</HotelRoom>  
</AvailableRoom>
```

[...]

FREQUENTLY ASKED QUESTIONS

Please bear in mind that binding prices are only available for European rates at the moment. Shortly, they will be available on the American market.

What is a binding price?

It's a compulsory selling price (established by the hotelier) at a rate that cannot be modified, neither upwards or downwards. It's the final selling price of the product.

What are the benefits of binding prices?

There are certain properties that are only available with binding prices. So by activating it you will increase your product portfolio and receive access to top hotel chains at excellent prices.

Your profit will be the difference between the Sellingprice and the NetPrice/Amount.

If you sell the product to a third party/organisation, you will receive the difference between the Sellingprice and the NetPrice/Amount minus the amount you negotiate with the third party.

Why are the Net and Amount tags repeated if they have the same price?

For binding pricing products, the Net and Amount tags always carry the same price. For other type of payment methods (e.g. Direct Payment) prices differ, thus the necessity for both tags.

Why is the commission at "0"?

We offer net rates, so commission will always be 0. When commission-based rates become available we will inform you in case you might be interested.